



OUTLINE OF FINANCIAL RESULTS

Fiscal year ended March 2015

May 14, 2015
Toyo Engineering Corporation

Contents

Outline of income statement

Performance summary	3
Income statement,	5
Net sales	6
Gross profit	8
Operating, Ordinary & Net income	9

New orders

New orders	13
Backlog of contracts	15

Forecast

17

Financial position

Balance sheet	10
Interest bearing debt balance	11
Cash flows	12

-Reference-

Historical data	19
-----------------	----

Performance summary

◆ Net loss : JPY 20.9 billion

Due to loss of equity method affiliates in Brazil : JPY 23.0 billion

Loss on project operation : JPY 16.7 billion

Impairment loss for fixed assets : JPY 5.5 billion

Impairment loss for goodwill : JPY 0.8 billion

◆ Shareholders' equity : JPY 46.2 billion

Decreased JPY 23.8 billion compared with the last fiscal year.

◆ New orders and Backlog of contract marked historical high record.

New orders : JPY 470.3 billion

Backlog of contract : JPY 659.0 billion

◆ Comfortable cash position.

Cash and cash equivalents : JPY 90.4 billion

(3.5 times of the monthly turnover)

Net cash : JPY 58.5 billion

Performance summary

Billions of yen

	2014/3	2015/3	Difference		Forecast 2015/3 as of Feb 6, 2015	Difference	Achievement
Net sales	230.1	311.4	81.3	35%	330.0	(18.6)	94%
Gross profit	25.1	17.2	(7.9)	-31%	18.0	(0.8)	96%
Gross profit rate	10.9%	5.5%	-5.4%		5.5%	0.0%	
Operating income	0.4	(7.3)	(7.7)	-	(7.0)	(0.3)	-
Operating income rate	0.2%	-2.4%	-2.6%		-2.1%	-0.3%	
Ordinary income	4.9	(25.2)	(30.1)	-	(4.0)	(21.2)	-
Net income	0.9	(20.9)	(21.8)	-	0.0	(20.9)	-
New orders	365.1	470.3	105.2	29%	500.0	(29.7)	94%
Dividends per share (yen)	¥3	¥4	¥1		¥8	(¥4)	50%

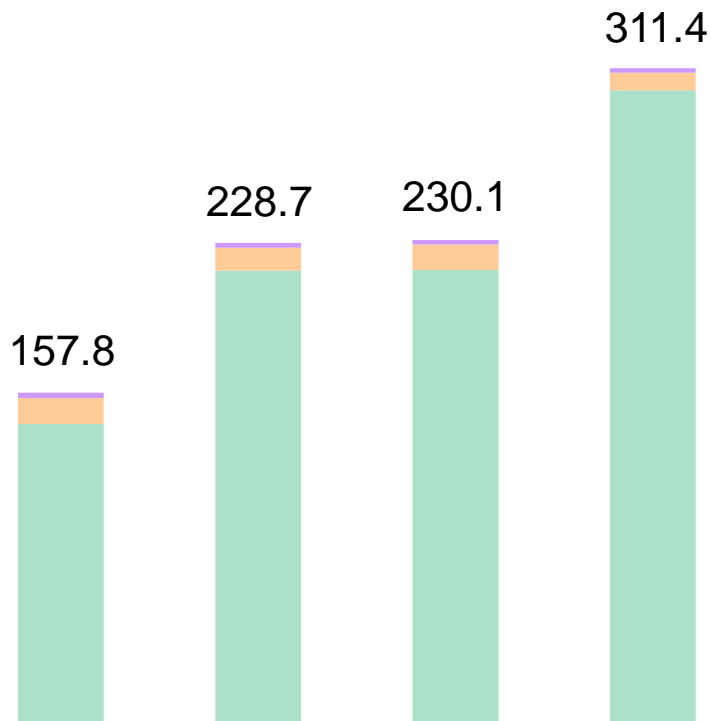
Income statement

Billions of yen

	2014/3		2015/3		Difference	Forecast	
	Billions of yen	%	Billions of yen	%		2015/3 as of Feb 6, 2015	Difference
Net sales	230.1	100.0	311.4	100.0	81.3	330.0	(18.6)
Cost of sales	204.9	89.1	294.2	94.5	(89.3)		
Gross profit	25.1	10.9	17.2	5.5	(7.9)	18.0	(0.8)
Selling, general and administrative expenses	24.6	10.7	24.5	7.9	0.1		
Operating income	0.4	0.2	(7.3)	(2.4)	(7.7)	(7.0)	(0.3)
Total non-operating income and expenses	4.4	1.9	(17.9)	(5.8)	(22.3)		
Ordinary income	4.9	2.1	(25.2)	(8.1)	(30.1)	(4.0)	(21.2)
Total extraordinary gain and loss	0.7	0.3	3.2	1.1	2.5		
Income before income taxes and minority interests	5.6	2.5	(21.9)	(7.1)	(27.5)		
Income taxes	4.6	2.0	(1.0)	(0.3)	5.6		
Minority interests in income (loss)	0.0	0.0	0.0	0.0	0.0		
Net income	0.9	0.4	(20.9)	(6.7)	(21.8)	0.0	(20.9)
Comprehensive income	4.0		(25.5)		(29.5)		

Net sales

Billions of yen



	2012/3	2013/3	2014/3	2015/3
EPC	143.0	215.5	215.9	301.0
IT	12.2	11.0	12.1	8.4
Real estate	2.6	2.2	2.1	2.0
Total	157.8	228.7	230.1	311.4

Compared with the last fiscal year

	2014/3	2015/3	Difference	
EPC	215.9	301.0	85.1	39%
IT	12.1	8.4	(3.7)	-31%
Real estate	2.1	2.0	(0.1)	-5%
Total	230.1	311.4	81.3	35%

	2014/3	2015/3	Difference	
Japan	36.2	40.9	4.7	
%	16%	13%	-3%	
Overseas	193.9	270.5	76.6	
%	84%	87%	3%	
Total	230.1	311.4	81.3	

Compared with forecast

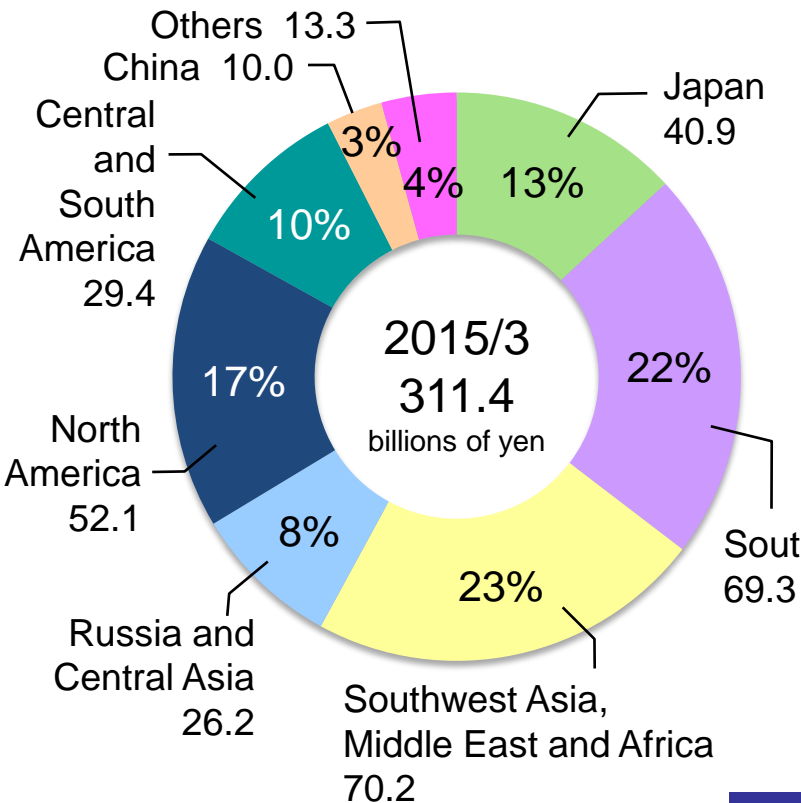
	2015/3		Difference	Achievement
	Forecast	Result		
EPC	315.5	301.0	(14.5)	95%
IT	12.5	8.4	(4.1)	67%
Real estate	2.0	2.0	0.0	100%
Total	330.0	311.4	(18.6)	94%

*EPC: Engineering , Procurement, Construction

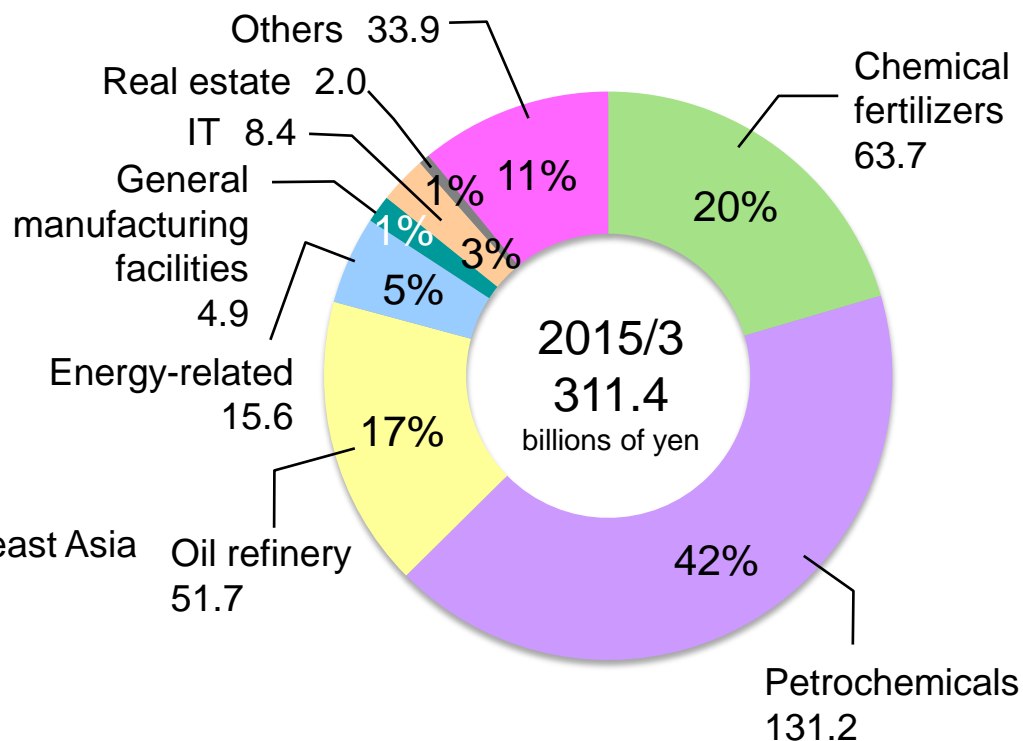
Net sales

Billions of yen

Breakdown by region



Breakdown by segment details



Major contracts

Over 20 billions of yen

Chemical fertilizer, NIGERIA
Oil refinery, CANADA

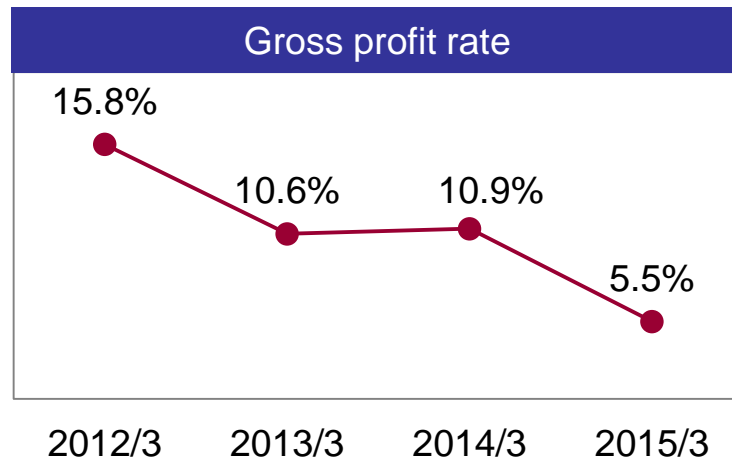
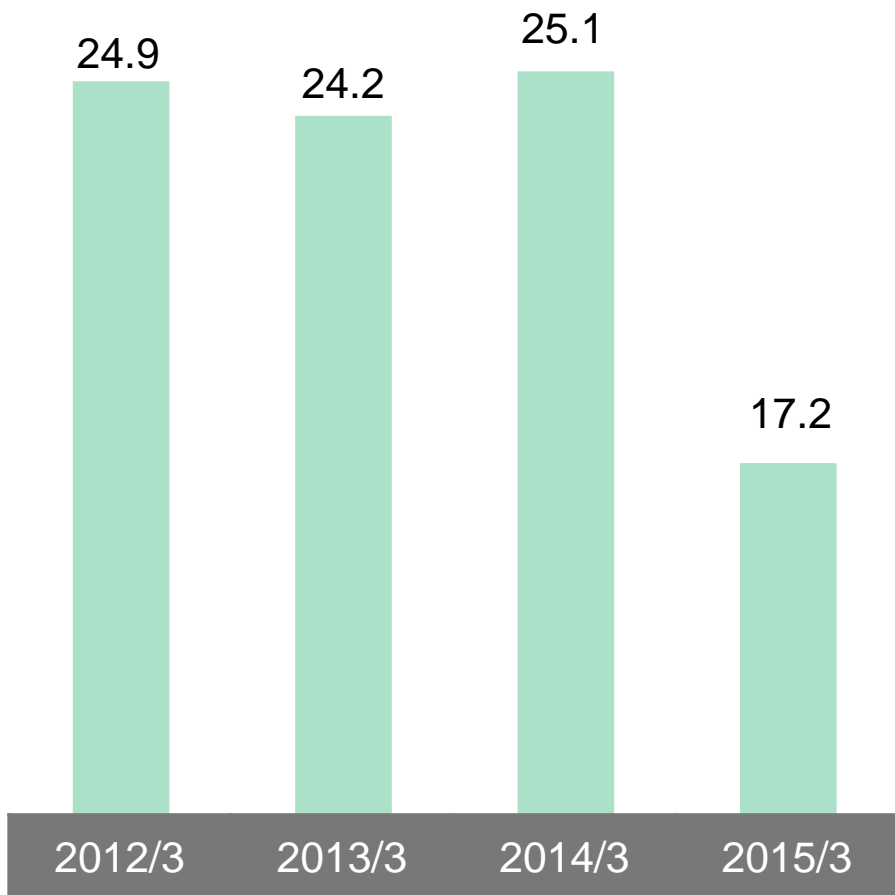
Over 10 billions of yen

Petrochemical, INDONESIA
Petrochemical, MALAYSIA (2projects)
Petrochemical, EGYPT (2projects)

Oil refinery, RUSSIA
Petrochemical, USA

Gross profit

Billions of yen



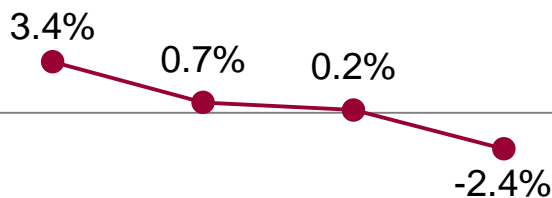
Compared with the last fiscal year			
2014/3	2015/3	Difference	
25.1	17.2	(7.9)	-31%

Compared with forecast			
2015/3 Forecast	2015/3 Result	Difference	Achievement
18.0	17.2	(0.8)	96%

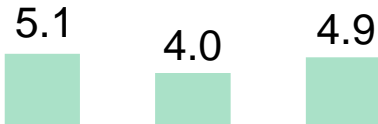
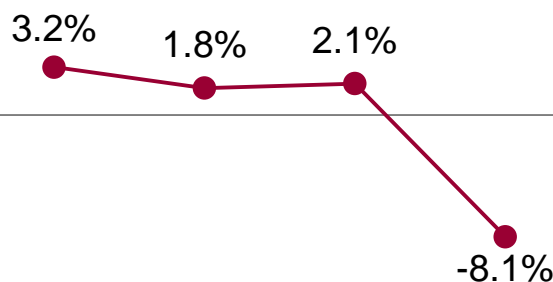
Operating, Ordinary & Net income

Line chart : Profit rate (%), Bar chart : Amount (billions of yen)

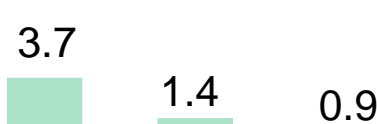
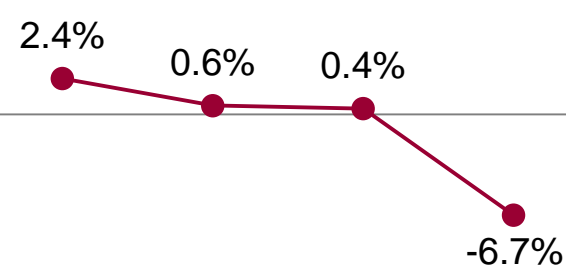
Operating income



Ordinary income



Net income



	2012/3	2013/3	2014/3	2015/3
EPC	4.1	0.3	(0.8)	(8.3)
IT	0.3	0.3	0.4	0.1
Real Estate	0.9	0.9	0.9	0.8
Total	5.3	1.5	0.4	(7.3)

(17.9)

+4.3

2012/3 2013/3 2014/3 2015/3

2012/3 2013/3 2014/3 2015/3

2012/3 2013/3 2014/3 2015/3

Balance sheet

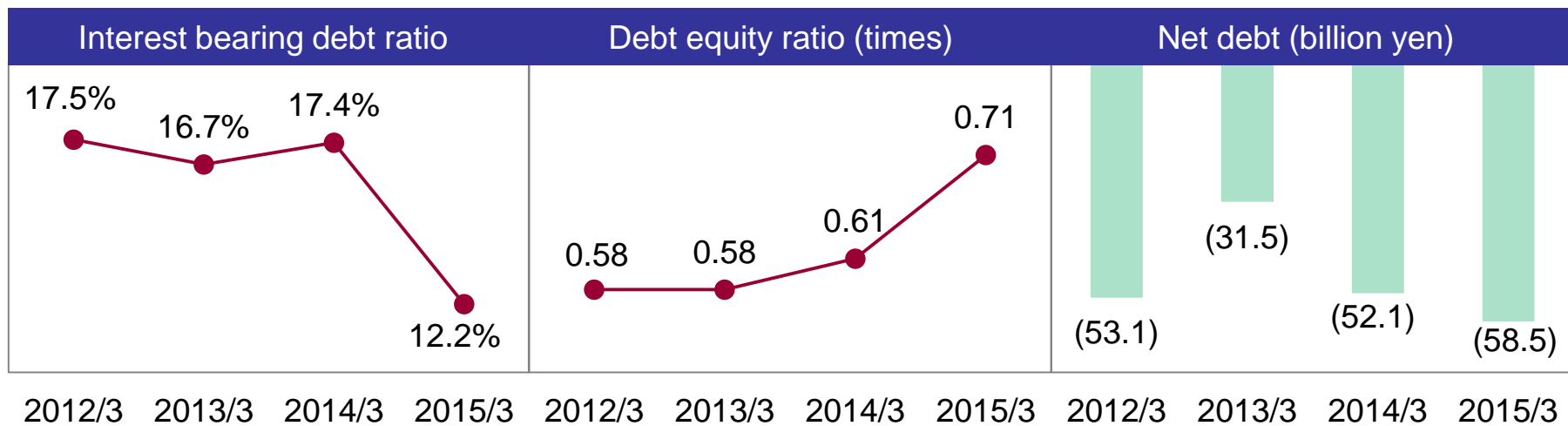
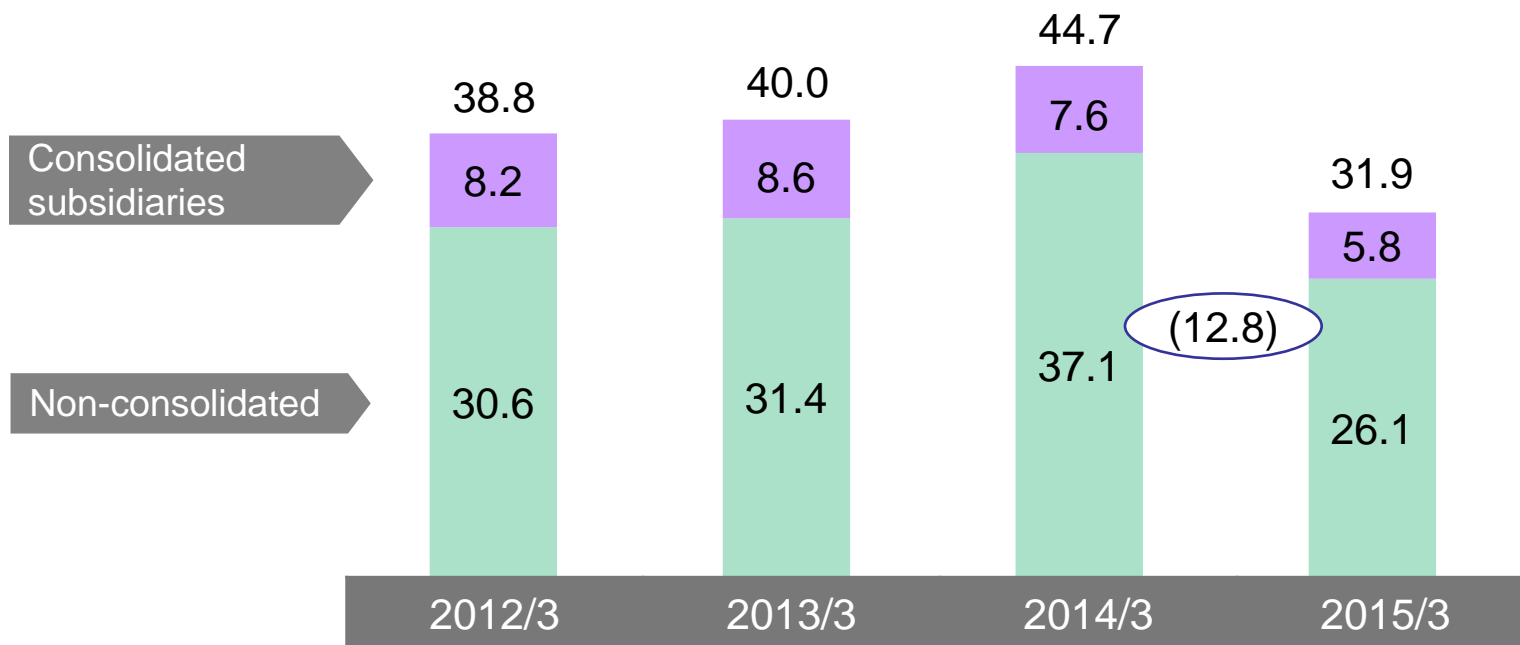
Billions of yen

Assets	2014/3	2015/3	Difference
Current assets	202.0	214.5	12.5
Cash and deposits	73.8	90.7	16.9
Marketable securities	25.0	2.3	(22.7)
Other current assets	20.3	25.1	4.8
<Operating assets>			
Notes and accounts receivable	48.3	62.5	14.2
Contract work in progress	34.4	33.7	(0.7)
Fixed assets	55.4	47.0	(8.4)
Property, plant and equipment	30.3	16.2	(14.1)
Intangible assets	5.0	2.1	(2.9)
Investments and assets	19.9	28.6	8.7
Total assets	257.4	261.6	4.2

Liabilities and net assets	2014/3	2015/3	Difference
Current liabilities	140.1	170.4	30.3
Short-term interest bearing debt	10.7	8.2	(2.5)
Other current liabilities	17.1	31.9	14.8
<Operating liabilities>			
Notes and accounts payable	55.7	86.0	30.3
Advance receipts on uncompleted contracts	56.5	44.2	(12.3)
Long-term liabilities	42.4	46.1	3.7
Long-term interest bearing debt	34.0	23.7	(10.3)
Other long-term liabilities	8.4	22.4	14.0
Net assets	74.8	44.9	(29.9)
Shareholder's equity	70.0	46.2	(23.8)
Accumulated other comprehensive income	3.2	(1.3)	(4.5)
Minority interest	1.4	0.0	(1.4)
Total liabilities and net assets	257.4	261.6	4.2

Interest bearing debt balance

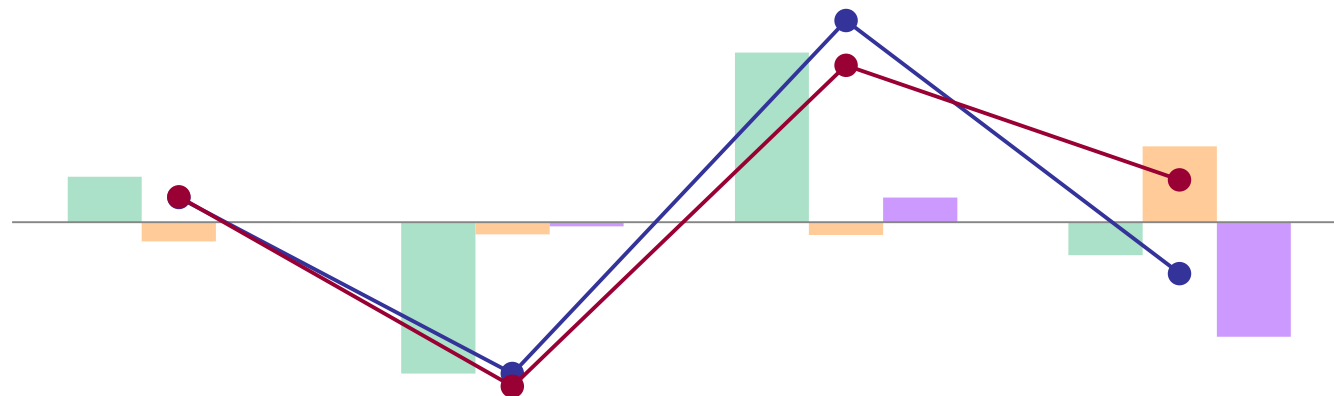
Billions of yen



Cash flows

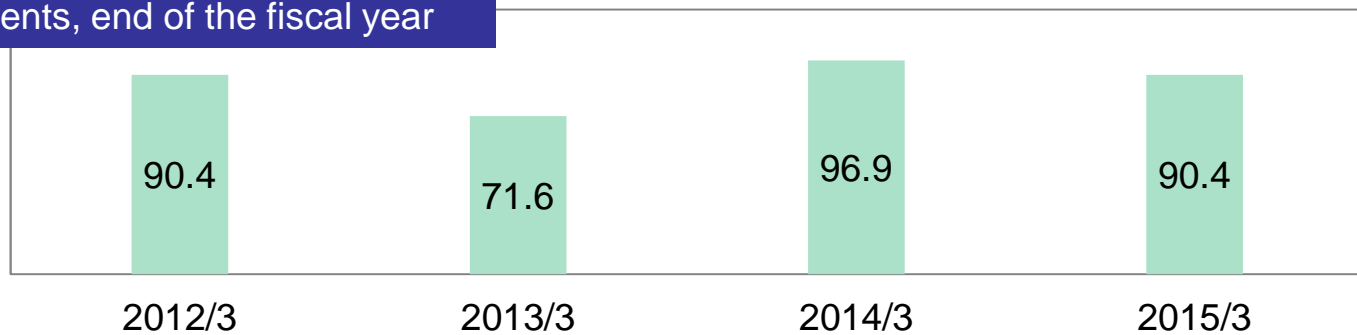
Billions of yen

Cash flows



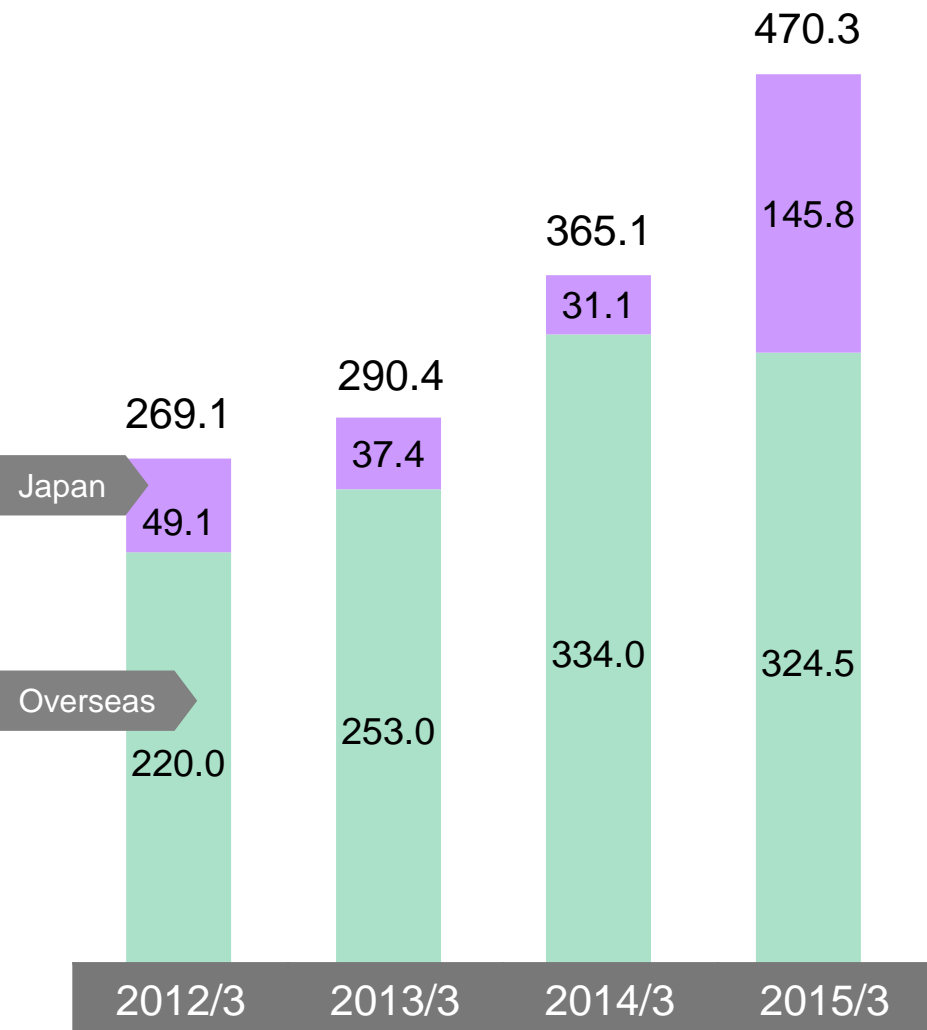
	2012/3	2013/3	2014/3	2015/3
Operating activities	5.7	(18.9)	21.2	(4.1)
Investing activities	(2.4)	(1.5)	(1.6)	9.5
Financing activities	0.1	(0.5)	3.1	(14.3)
Net increase/decrease in cash	3.1	(18.9)	25.2	(6.4)
Free cash flow	3.2	(20.5)	19.6	5.3

Cash and cash equivalents, end of the fiscal year



New orders

Billions of yen



2015/3 New orders : 470.3 billions of yen

Major contracts

- Over 200 billions of yen
 - Petrochemical, MALAYSIA
- Over 50 billions of yen
 - Energy-related, JAPAN
- Over 10 billions of yen
 - Energy-related, JAPAN
 - Energy-related, THAILAND
 - Oil refinery, USA

Breakdown by consolidated companies

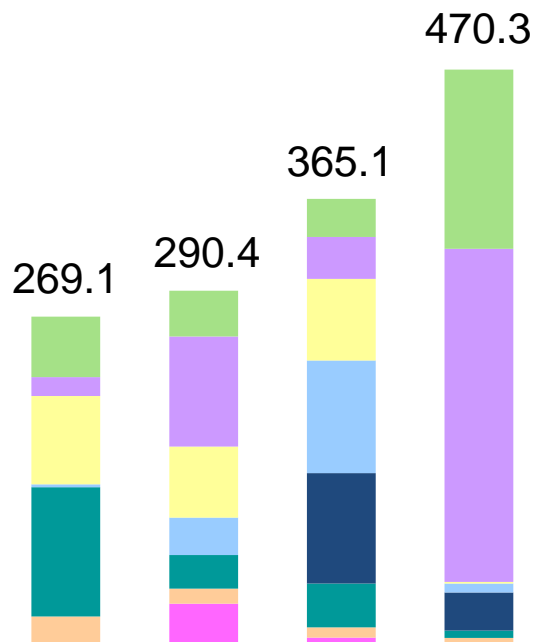
Toyo Engineering Corp.	295.3	63%
Domestic subsidiaries	20.3	4%
Overseas subsidiaries	154.7	33%
Total	470.3	100%

Compared with target

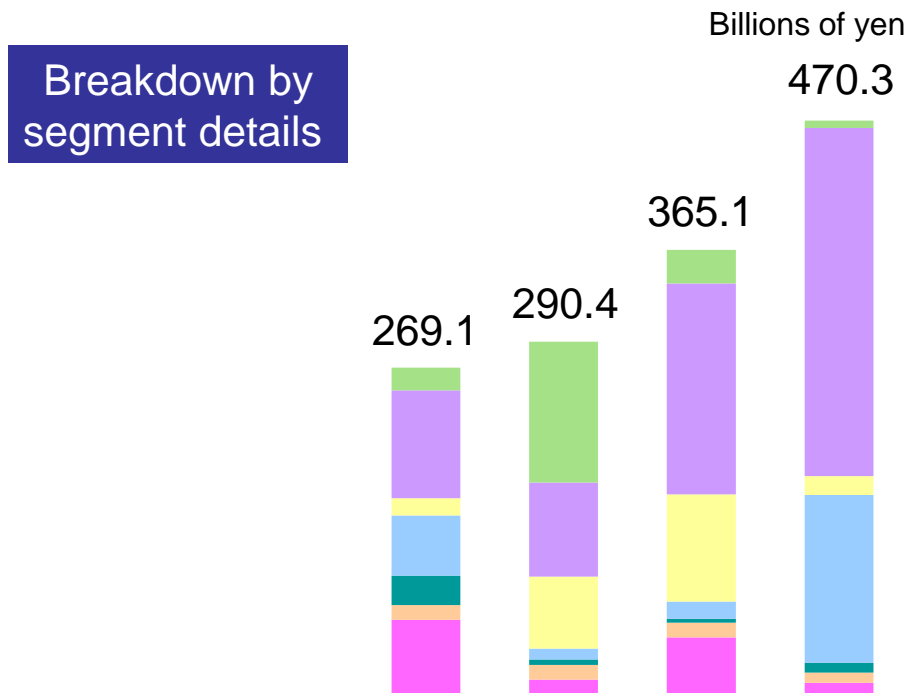
2015/3		Difference	Achievement
Target	Result		
500.0	470.3	(29.7)	94%

New orders

Breakdown by region



Breakdown by segment details



Billions of yen

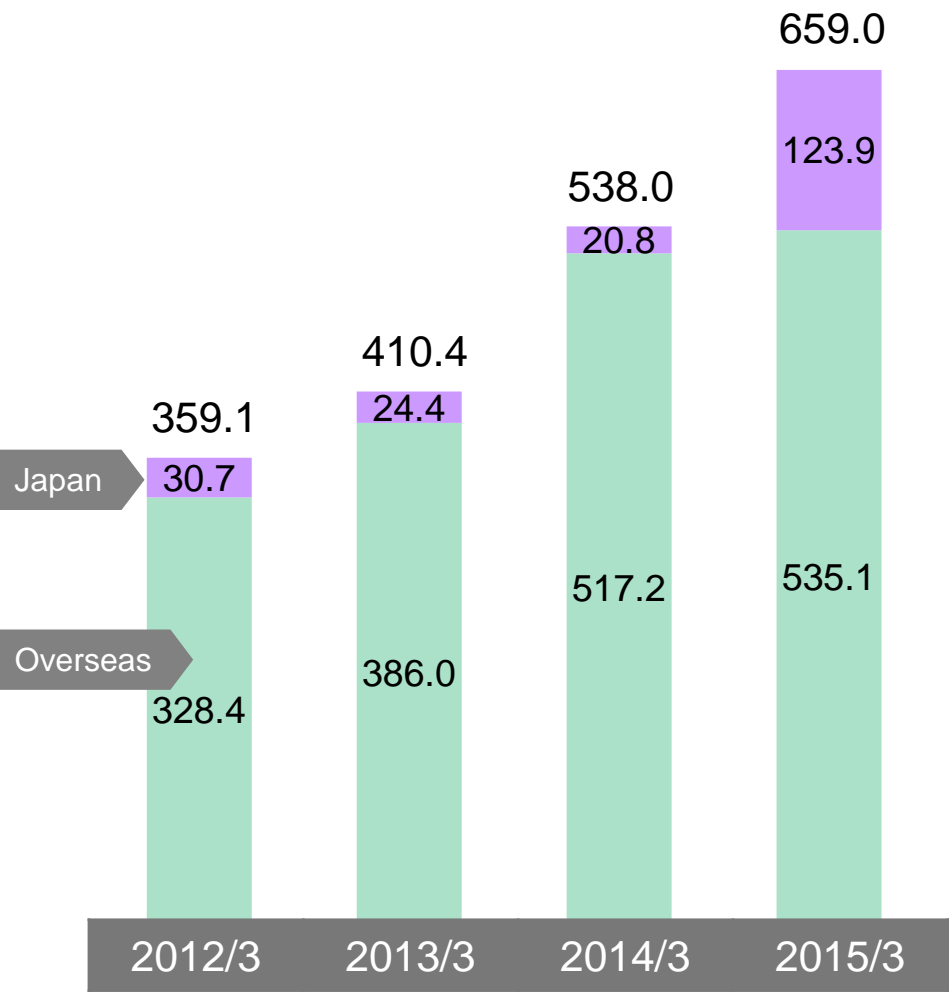
	2012/3	2013/3	2014/3	2015/3
Japan	49.1	37.4	31.1	145.8
Southeast Asia	15.4	89.5	34.1	271.2
Southwest Asia, Middle East and Africa	71.8	58.0	66.5	1.3
Russia and Central Asia	2.5	30.3	91.5	7.2
North America *			90.0	31.0
Central and South America	105.2	27.4	35.6	6.2
China	20.7	12.3	8.4	6.0
Others	4.4	35.5	7.9	1.6
Total	269.1	290.4	365.1	470.3

	2012/3	2013/3	2014/3	2015/3
Chemical fertilizers	18.3	114.7	27.3	6.1
Petrochemicals	87.8	76.6	171.7	283.2
Oil refinery	14.1	58.7	87.3	15.5
Energy-related	49.0	8.7	14.0	136.4
General manufacturing facilities	23.9	4.5	3.1	8.2
IT	12.0	11.9	12.1	8.3
Others	64.0	15.3	49.6	12.6
Total	269.1	290.4	365.1	470.3

* We disclosed region of North America from 2014/3.

Backlog of contracts

Billions of yen



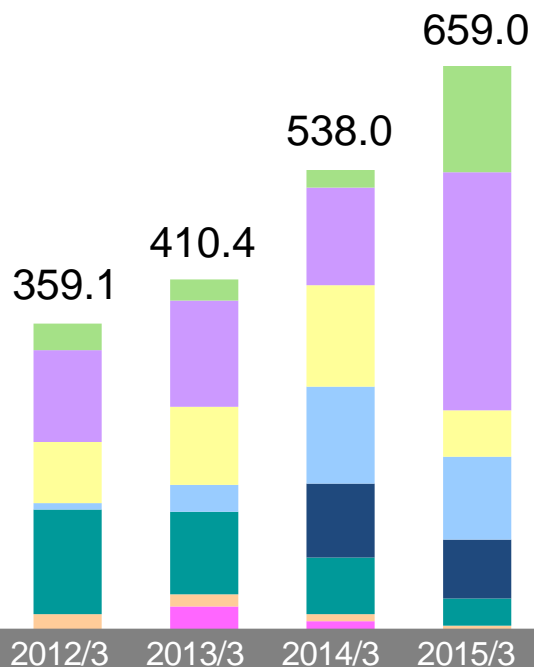
2015/3 Backlog of contracts 659.0 billions of yen

- Major contracts**
- Over 200 billions of yen
 - Petrochemical, MALAYSIA
- Over 50 billions of yen
 - Energy-related, JAPAN
 - Petrochemical, TURKMENISTAN
- Over 10 billions of yen
 - Energy-related, JAPAN
 - Energy-related, THAILAND
 - Petrochemical, INDONESIA
 - Energy-related, INDIA
 - Oil refinery, RUSSIA
 - Oil refinery, USA
 - Oil refinery, CANADA
 - Chemical fertilizer, BRAZIL

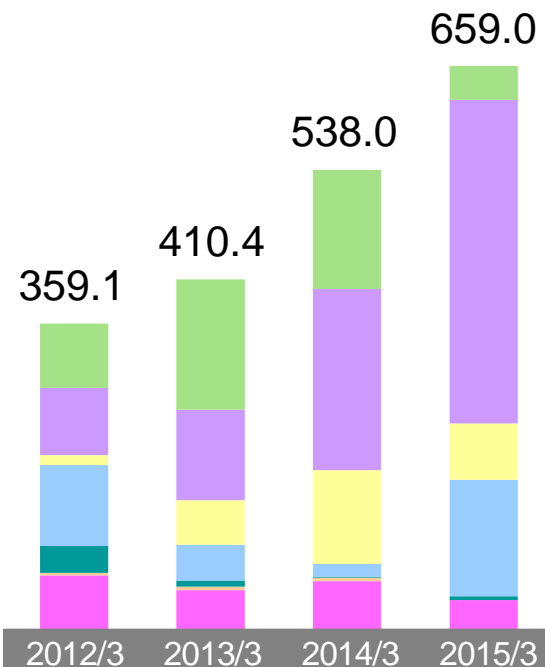
Backlog of contracts

Billions of yen

Breakdown by region



Breakdown by segment details



	2012/3	2013/3	2014/3	2015/3
Japan	30.7	24.4	20.8	123.9
Southeast Asia	107.0	123.7	113.4	276.8
Southwest Asia, Middle East and Africa	71.2	90.6	117.8	54.0
Russia and Central Asia	7.4	31.3	112.9	96.3
North America *			86.0	68.6
Central and South America	121.5	96.0	65.9	31.6
China	19.5	14.3	8.3	4.6
Others	1.8	30.1	12.9	3.2
Total	359.1	410.4	538.0	659.0

	2012/3	2013/3	2014/3	2015/3
Chemical fertilizers	74.8	151.3	138.6	39.5
Petrochemicals	78.1	105.5	210.8	376.6
Oil refinery	11.5	51.8	109.1	65.2
Energy-related	94.1	41.5	14.9	135.8
General manufacturing facilities	31.4	7.2	1.1	4.4
IT	3.1	4.0	3.9	0.0
Others	66.1	49.1	59.6	37.5
Total	359.1	410.4	538.0	659.0

* We disclosed region of North America from 2014/3.

Forecast

Billions of yen

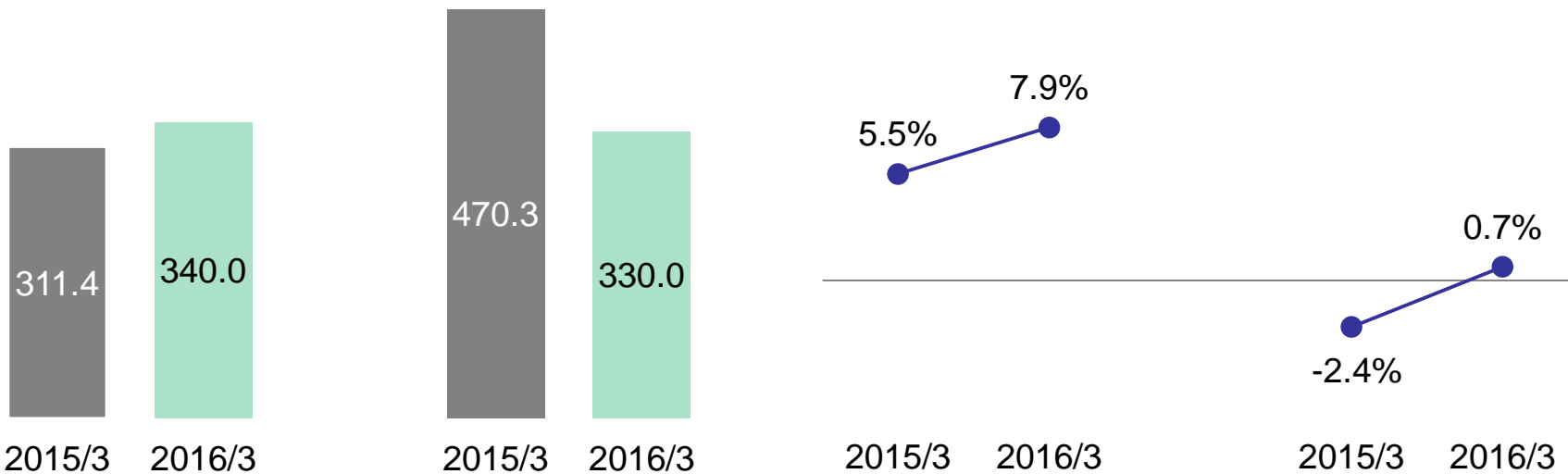
	2015/3	Forecast 2016/3
Net sales	311.4	340.0
Gross profit	17.2	27.0
Gross profit rate	5.5%	7.9%
Operating income	(7.3)	2.5
Operating income rate	-2.4%	0.7%
Ordinary income	(25.2)	4.5
Net income	(20.9)	3.0
New orders	470.3	330.0
Dividends per share (yen)	¥4	¥4

Exchange rate for the forecast 1US\$= ¥118

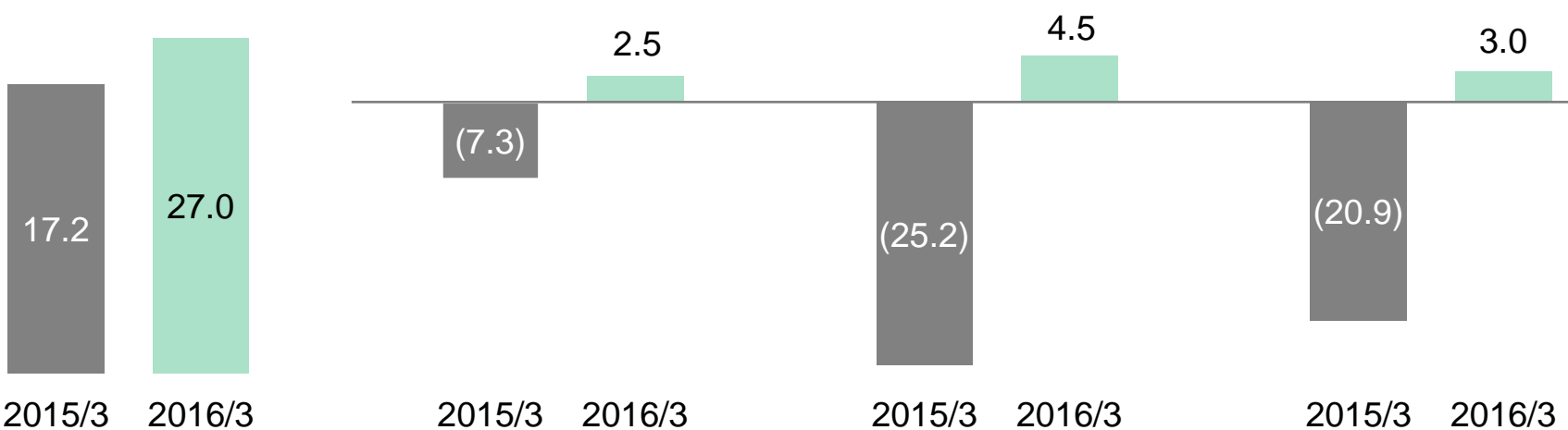
Forecast

Billions of yen

Net sales New orders Gross profit rate Operating income rate



Gross profit Operating income Ordinary income Net income



-Reference- Historical data

		2012/3	2013/3	2014/3	2015/3	Forecast 2016/3
Net sales	Billions of yen	157.8	228.7	230.1	311.4	340.0
Gross profit	Billions of yen	24.9	24.2	25.1	17.2	27.0
Gross profit rate	%	15.8%	10.6%	10.9%	5.5%	7.9%
Operating income	Billions of yen	5.3	1.5	0.4	(7.3)	2.5
Operating income rate	%	3.4%	0.7%	0.2%	-2.4%	0.7%
Ordinary income	Billions of yen	5.1	4.0	4.9	(25.2)	4.5
Net income	Billions of yen	3.7	1.4	0.9	(20.9)	3.0
Comprehensive income	Billions of yen	2.5	3.1	4.0	(25.5)	
Interest bearing debt	Billions of yen	38.8	40.0	44.7	31.9	
Interest bearing debt ratio	%	17.5%	16.7%	17.4%	12.2%	
Net debt	Billions of yen	(53.1)	(31.5)	(52.1)	(58.5)	
Debt equity ratio	Times	0.58	0.58	0.61	0.71	
Equity ratio	%	30.1%	28.9%	28.5%	17.2%	
Operating activities CF	Billions of yen	5.7	(18.9)	21.2	(4.1)	
Investing activities CF	Billions of yen	(2.4)	(1.5)	(1.6)	9.5	
Financing activities CF	Billions of yen	0.1	(0.5)	3.1	(14.3)	
New orders	Billions of yen	269.1	290.4	365.1	470.3	330.0
Backlog of contracts	Billions of yen	359.1	410.4	538.0	659.0	649.0
Dividends per share	Yen	6.0	5.0	3.0	4.0	4.0



Toyo Engineering Corporation

URL <http://www.toyo-eng.com>

For further questions on this material, please contact:

Kenji SATO

General Manager

Corporate Communications Division

2-8-1 Akanehama, Narashino, Chiba, Japan 275-0024

TEL +81-47-454-1681

E-mail ir@toyo-eng.com

The forecasts given above are based on information available at the time of compilation and are inherently subject to a variety of risks and uncertainties. Actual results may vary significantly from forecasts due to factors including, but not limited to, changes in the economic or business environment and exchange rate fluctuations.